



# QUESTIONNAIRE FOR PROSPECTIVE RESELLERS

**Requirements:**

- Good oral and written communication skills
- Extensive experience in accounting, auditing and information technology
- Must be a resident in the country for which you are applying to be a reseller
- Resellers are required to sell the complete CaseWare International or CaseWare IDEA product line. CaseWare IDEA Resellers are not required to sell CaseWare International products and vice versa. *For more information on these products visit our websites at [www.caseware.com](http://www.caseware.com) or [www.caseware-idea.com](http://www.caseware-idea.com).*

**Please enter your contact information:**

Name \_\_\_\_\_

Title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

City \_\_\_\_\_

Country \_\_\_\_\_

State/Province \_\_\_\_\_

Zip/Postal Code \_\_\_\_\_

Telephone Area Code \_\_\_\_\_ Telephone No. \_\_\_\_\_

Fax Area Code \_\_\_\_\_ Fax No. \_\_\_\_\_

E-Mail Address \_\_\_\_\_

Company Website http:// \_\_\_\_\_

**Products which you are interested in reselling:**

- CaseWare product line
- CaseWare IDEA product line
- Both

**Experience with CaseWare Products**

	Number of years product(s) used	Experience with the product(s)		
Working Papers	_____	<input type="checkbox"/> Beginner	<input type="checkbox"/> Experienced	<input type="checkbox"/> Expert
Time	_____	<input type="checkbox"/> Beginner	<input type="checkbox"/> Experienced	<input type="checkbox"/> Expert
IDEA	_____	<input type="checkbox"/> Beginner	<input type="checkbox"/> Experienced	<input type="checkbox"/> Expert

Explain how you are using the product(s) in your firm.

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**Please answer the following questions**

1. Do you currently resell or provide consulting services for other software solutions or vendors?  Yes  No

If yes, please indicate which ones and the nature of your activities:

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2. What product certifications or expertise does your company have? (e.g. Microsoft Certified Professional)

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3. Does your company have any specialized industry experience in addition to public accounting?

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4. How many years have you been in your current business? \_\_\_\_\_

5. How many professional employees does your company have? \_\_\_\_\_ *Please provide an organization chart.*

6. Please attach a short essay describing how you would approach the marketing of CaseWare products in your location.

7. Please provide any additional information you feel would be valuable to us in assessing your application.

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Please email or send this completed form along with your resume(s), essay and organization chart to:



**CaseWare International Inc.**  
**CaseWare IDEA Inc.**  
145 King Street East, 2nd Floor  
Toronto, Ontario M5C 2Y8 Canada  
Fax: (416) 867-1906  
Email: resellers@caseware.com

